VIEWING OUR MISSION THROUGH THE LENS OF VULNERABLE NEW YORKERS
Like many of you, Food Bank For New York City enters each new year equipped with strategies to best meet the challenges and opportunities that lie ahead. However, both our city and our nation were left reeling as we entered 2019 in the midst of a federal government shutdown that would become the longest in America's history. The economic toll mounted week by week, but Food Bank was born for moments like this. To rally in times of uncertainty; to regroup with our allies when partnership is most crucial; and to respond FOR our city’s most vulnerable the way only our network can. Our emergency response during the shutdown was based on one crucial shift in perspective: viewing the vital work we do in the fight against hunger through the lens of the New Yorkers who need us most.
IMPACT AT-A-GLANCE

57.5 Million
free meals distributed to 1.4 million
New Yorkers through our citywide network

27.4 Million
servings of fresh produce
distributed citywide

132 Free Meals
moved per minute

$61.5 Million
in tax refunds and credits put back
into the community

More than
25,000 Volunteers
donated over 96,000 hours of
service to our mission

9.3 Million
meals provided through
SNAP benefits to
NYC households in need
FROM THE SHADOW OF THE SHUTDOWN

OUR CHALLENGES

The government shutdown of 2019—the longest in U.S. history—exposed thousands of New Yorkers to new vulnerabilities, and introduced many to the City’s emergency food network for the first time. At a time when Food Bank’s network of soup kitchens and food pantries had been busy responding to an increase in the number of first-time visitors, the impact of the shutdown was felt far beyond the federal workforce.

In addition to the 18,000 federal workers in NYC who were furloughed, an estimated 1.6 million people in New York City who rely on SNAP also became unintended casualties of the shutdown, when February SNAP benefits to be disbursed early. The resulting “SNAP Gap” forced SNAP recipients to stretch 2 weeks’ worth of food benefits for 6 weeks, presenting an unanticipated financial hurdle for families already dealing with food insecurity.

% of NYC Residents Relying on SNAP, by Community District

In the face of this crisis, the emergency food network served as our city’s backstop against hunger for even more of our neighbors in need. Filling the holes of such a critical safety net required the full coordination and collaboration of our network, neighbors, partners, and friends.
WHAT WE LEARNED

The government shutdown put a spotlight on what it means to be financially vulnerable in NYC and highlighted just how different our network looks when viewed through the lens of the working poor. These New Yorkers often experienced gaps in access to much-needed food and resources during evenings and weekends. These lessons have fueled important new programming launched at our Community Kitchen and Food Pantry, including the introduction of Saturday hours at the pantry. The addition of this service shift outside of normal business hours provides a huge boost in access for more New Yorkers struggling against chronic food insecurity.

OUR RESPONSE

Food Bank harnessed our data on where SNAP benefits are relied on most to create a SNAP Gap Map, identifying communities of highest potential traffic for the emergency food network.

Organized strategic pop-up distributions in coordination with community partners, schools, and iconic NYC locations like Barclays Center and Yankee Stadium, to deliver food, personal care, and household essentials where they were needed most.

Utilized the unexpected availability of additional food through USDA’s “trade mitigation” plan to provide more food, including fresh produce, to New Yorkers in need.

Used national media to highlight how countless numbers of Americans were so close to hunger.

OUR IMPACT

Served 8,890 New Yorkers, including over 4,000 children at 8 pop-up distributions.

Distributed 144,084 meals, along with 172,900 lbs of fresh and nonperishable food, personal care and household products.
For 2019, Food Bank’s fiscal results are notably marked by an entrepreneurial alertness and strategic responses to external factors. The unexpected and temporary availability of government product provided Food Bank with an opportunity which we seized to procure and distribute commodities at a low operating cost.

While distribution of donated food brought related inventory levels down by $1.2 million, as reflected in the financials, new distribution strategies, as well as improved processes for labor-intensive product, positioned Food Bank to receive and distribute 16% more in government food. Government-provided products are not Food Bank assets and cannot be reflected in our audited financials per GAAP (generally accepted accounting principles), however the value of the government product distributed by Food Bank in FY19 was $44.5 million.

Food Bank also continues to improve our processes and systems, and closed the year with a successful financial audit and a favorable audit of our information technology general controls, cybersecurity controls, and disaster recovery processes.

We will continue to build on lessons learned and remain committed to continual improvement and responsible stewardship in the upcoming year.
# Consolidated Statement of Financial Position

## For the Year Ended June 30, 2019

### Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$3,985,484</td>
</tr>
<tr>
<td>Investments</td>
<td>849,939</td>
</tr>
<tr>
<td>Government grants receivable</td>
<td>7,012,422</td>
</tr>
<tr>
<td>Contribution receivable</td>
<td>1,783,315</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>291,743</td>
</tr>
<tr>
<td>Prepaid and other assets</td>
<td>628,021</td>
</tr>
<tr>
<td>Purchased products inventory</td>
<td>614,695</td>
</tr>
<tr>
<td>Donated food inventory</td>
<td>697,455</td>
</tr>
<tr>
<td>Property and equipment - net</td>
<td>4,592,432</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$20,455,506</strong></td>
</tr>
</tbody>
</table>

### Liabilities and Net Assets

#### Liabilities:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$4,357,845</td>
</tr>
<tr>
<td>Contract advances</td>
<td>527,952</td>
</tr>
<tr>
<td>Deferred rent</td>
<td>691,510</td>
</tr>
<tr>
<td>Mortgage loan payable</td>
<td>1,630,471</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>7,207,778</strong></td>
</tr>
</tbody>
</table>

#### Net Assets:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets without donor restriction</td>
<td></td>
</tr>
<tr>
<td>Board designated</td>
<td>2,262,742</td>
</tr>
<tr>
<td>Property and equipment</td>
<td>2,961,961</td>
</tr>
<tr>
<td>Undesignated</td>
<td>5,554,212</td>
</tr>
<tr>
<td>Total Unrestricted</td>
<td>10,778,915</td>
</tr>
<tr>
<td>Net assets with donor restrictions</td>
<td>2,468,813</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>13,247,728</strong></td>
</tr>
</tbody>
</table>

**Total Liabilities and Net Assets**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$20,455,506</strong></td>
</tr>
</tbody>
</table>
## Support and Revenue

### Public Support:

<table>
<thead>
<tr>
<th>Without Donor Restriction</th>
<th>With Donor Restriction</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Foundations and corporations</td>
<td>$3,941,448</td>
<td>$2,798,362</td>
</tr>
<tr>
<td>Individuals</td>
<td>8,022,339</td>
<td>671,730</td>
</tr>
<tr>
<td>Special events (net of direct costs)</td>
<td>1,494,161</td>
<td>—</td>
</tr>
<tr>
<td>Net assets released from restrictions:</td>
<td>2,126,755</td>
<td>(2,126,755)</td>
</tr>
<tr>
<td><strong>Total Public Support</strong></td>
<td><strong>15,584,703</strong></td>
<td><strong>1,343,337</strong></td>
</tr>
</tbody>
</table>

### Revenue:

<table>
<thead>
<tr>
<th>Revenue Source</th>
<th>Without Donor Restriction</th>
<th>With Donor Restriction</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government contracts</td>
<td>19,110,856</td>
<td>—</td>
<td>19,110,856</td>
</tr>
<tr>
<td>Donated food received</td>
<td>13,192,271</td>
<td>—</td>
<td>13,192,271</td>
</tr>
<tr>
<td>Sale of food and paper products</td>
<td>1,176,180</td>
<td>—</td>
<td>1,176,180</td>
</tr>
<tr>
<td>Investment activity</td>
<td>18,760</td>
<td>500</td>
<td>19,260</td>
</tr>
<tr>
<td>Other income</td>
<td>79,883</td>
<td>—</td>
<td>79,883</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>33,577,950</strong></td>
<td><strong>500</strong></td>
<td><strong>33,578,450</strong></td>
</tr>
</tbody>
</table>

**Total Public Support and Revenue**: 49,162,653

**Total Revenue**: 33,578,450

## Expenses

### Program Services:

<table>
<thead>
<tr>
<th>Expense Description</th>
<th>Without Donor Restriction</th>
<th>With Donor Restriction</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Distribution and storage of food</td>
<td>33,432,729</td>
<td>—</td>
<td>33,432,729</td>
</tr>
<tr>
<td>Research and policy</td>
<td>360,250</td>
<td>—</td>
<td>360,250</td>
</tr>
<tr>
<td>Nutrition services and education</td>
<td>3,578,862</td>
<td>—</td>
<td>3,578,862</td>
</tr>
<tr>
<td>Community kitchen &amp; pantry</td>
<td>1,855,136</td>
<td>—</td>
<td>1,855,136</td>
</tr>
<tr>
<td>Income support</td>
<td>1,903,622</td>
<td>—</td>
<td>1,903,622</td>
</tr>
<tr>
<td>Benefit access</td>
<td>708,623</td>
<td>—</td>
<td>708,623</td>
</tr>
<tr>
<td><strong>Total Program Services</strong></td>
<td><strong>41,839,222</strong></td>
<td>—</td>
<td><strong>41,839,222</strong></td>
</tr>
</tbody>
</table>

### Supporting Services:

<table>
<thead>
<tr>
<th>Supporting Service</th>
<th>Without Donor Restriction</th>
<th>With Donor Restriction</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management and General</td>
<td>4,911,635</td>
<td>—</td>
<td>4,911,635</td>
</tr>
<tr>
<td>Fundraising</td>
<td>3,925,117</td>
<td>—</td>
<td>3,925,117</td>
</tr>
<tr>
<td><strong>Total Supporting Services</strong></td>
<td><strong>8,836,752</strong></td>
<td>—</td>
<td><strong>8,836,752</strong></td>
</tr>
</tbody>
</table>

**Total Expenses**: 50,675,974

## Change in Net Assets

<table>
<thead>
<tr>
<th>Without Donor Restriction</th>
<th>With Donor Restriction</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in Net Assets</td>
<td>(1,513,321)</td>
<td>1,343,837</td>
</tr>
</tbody>
</table>

**Net Assets at Beginning of Year**: 12,292,236

**Net Assets at End of Year**: $10,778,915
WE GRATEFULLY ACKNOWLEDGE OUR SUPPORTERS WHO MAKE OUR WORK POSSIBLE...

$1 MILLION+:  
Anonymous (1)  
Bank of America Corporation

$500,000 - $999,999:  
Lois and Arthur Stainman  
Robin Hood

$250,000 - $499,999:  
Carl Jaffe Supplemental Needs Trust  
Feeding America  
JPMorgan Chase & Co.  
New York City Wine and Food Festival  
Estate of Sharon Roth

$100,000 - $249,999:  
Altmann Foundation  
Anna-Maria and Stephen Kellen Foundation  
Anonymous (3)  
Barilla America, Inc.  
Benevity  
ASPCA  
BNY Mellon  
City Community Development  
Delta Air Lines, Inc.  
Donald A. Pels Charitable Trust  
Fund For Public Housing, Inc.  
Intuit Financial Freedom Foundation  
Morgan Stanley  
Shop Rite  
Single Stop  
Target Corporation  
The American Gift Fund  
The New York Times Company Foundation  
The Stop & Shop Supermarket Company, LLC  
The William R. Kenan Charitable Trust

$50,000 - $99,999:  
Anonymous (3)  
Barilla America, Inc.  
Donald A. Pels Charitable Trust  
Elisabeth Fontenelle  
Gemiluth Chessed of Greater New York  
HSBC  
Kevin Frisz  
Jeffrey Gural  
Leaves of Grass Fund  
The Levy-Horowitz Foundation  
Linda and Keith Monda  
Lucretia Philanthropic Fund  
Mary J. Hutchins Foundation, Inc.  
George F. Mueden  
Michael M. Kellen  
Paula and Tom McNerney  
Ping T. Tai Foundation, Inc.  
Sandy and George Gartfunkel  
Stop & Shop Family Foundation  
The Hagedorn Fund  
The Walt Disney Company  
The Wasily Family Foundation  
Vanech Family Foundation  
The Rhode Island Foundation

$25,000 - $49,999:  
Allice Lawrence Foundation, Inc.  
American Express Foundation  
Anchorage Capital Group  
Anonymous (3)  
Anthem Foundation/BlueCross BlueShield  
Blackboard  
Bloomberg  
Broadway Cares/Equity Fights AIDS  
Capital One  
Sandra C. Davidson  
Susan Magrino Dunnung and Jim Dunnung  
Elvis Duran  
Durst Family Foundation  
Epstein Teicher  
Philanthropies  
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Generac Power Systems, Inc.  
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J.T. Tai & Co. Foundation, Inc.  
Jacques Pepin Foundation  
Jerome Joffe  
Joy in Childhood Foundation  
Laurie Kayden Foundation  
Laurie Kayden Foundation  
Lavazza Premium Coffee  
Louis and Anne Arbons Foundation, Inc.  
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Abigail and Vincent S. Maddi  
Vincent S. Maddi  
Zachary Moore  
Carolyn and Stephen Reidy  
Santanter Bank  
Lee B. Schrager and Dr. Ricardo Restrepo  
The Green Fund, Inc.  
The MacMillan Family Foundation  
The Rona Jaffe Foundation  
The Salle Family Private Foundation  
Marcia T. Thompson  
Vanech Family Foundation

$10,000 - $24,999:  
‘21 Club  
Allice Lawrence Foundation, Inc.  
Alvin I. & Peggy S. Brown Family Charitable Foundation  
Ananda Fund  
Anheuser-Busch  
Anonymous (4)  
Diane Archer and Stephen Presser  
Steven Aresty  
Arlene Chaplin  
AT&T  
Sandra Bass  
Paul Beltrame  
Lawrence B. Benenson  
Philip Bentley  
Berkeley College  
Stephanie H. Bernheim  
Bimbo Bakeries USA  
Bloomindale’s  
Botwinick-Wolfensohn Foundation  
Elizabeth Braun  
Brian Callahan  
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Cash Concentration LIC  
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Elisabeth M. Chiera  
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Comprehensive Health Management  
Con Edison  
Nan R. Cooper  
Ivan Z. Korwin  
John Cusimano and Rachael Ray  
David and Katherine Moore Family Foundation  
Sandra C. Davidson  
Richard Delaney and Heather Weston  
Marshall Donnellely  
Kurt G. Dorschel  
Craig Dunton  
Facebook  
FEED Foundation, Inc.  
Food Network  
Franklin Templeton Investments  
Frye Company  
Judith Gibbons and Francesco Scattone  
Glenn D. Gibson  
Sherry Gled and Richard Briffault  
Goldie Anna Charitable Trust  
Anne and Richard Grissinger  
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Oceanic Heritage Foundation  
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Sarah I. Schieffelin  
Residuary Trust  
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Siims Metal Management Charitable Foundation  
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Sarah and Howard Solomon  
Jacqueline and Lary Stromfeld  
TD Securities  
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The Catherine & Joseph Aresty Foundation  
The Children’s Trust  
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Nathan Richardson
Joseph Riggio
Kristin Rightnour
Melanie Riley-Green
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John Sanderson
Michael Sanderson
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Allison Saxe
Tara Scalza
Bruce R. Schaffer
Brooke Schafran
Steve Sherzer and Felice Sontupe
Joan G. Scheuer
Michael Schleifer
Neal J. Schmidt
Reka D. Schmidt
Amanda Schneider
Katherine Schoonover
Irene B. Schultz
Michael Schussler
Evan Schwartz
Lisa Schwartz
Kenneth B. Schwartz
Lori A. Schwartz
Robert A. Schwartz
Gary Schwartz and Constance Young
Bonnie Schwerin
Rosanna Scotto
William Sealey
Lucille and Carlton Segedy
Theodore Segal
Rebecca Seidenstein
Alyssa and Michael Shabsels
Noah Shachtman
Professor Michael Shadlen
Noah David Shannon
Myres Share
Wallace M. Shaw
Allyn C. Shepard
Amy Sherman
Barbara Sherr
Shippy Foundation
Jennifer M. Shotwell
Rebecca Shoval
Matt Shroyer
Claire Shulman
Jonathan Siegel
Jeremy Siegel
Jake Siewert
Dominique Signa
Claire M. Silberman
Claire Silberman and Stuart Leaf
Jerry Silbert
Jill Silverman and Charles Rosen
Gary Silverstein
Leslie G. Silvester
Ruby Simener
Nathaniel Simmons
Daniel A. Simon
James L. Simon
Mark Simonoff
Elizabeth Simpson
Mary G. and Alok Singh
Isabel H. Sloan
Richard J. Sloat
Dr. Claire Slocumb
Jillian W. Slonim
Mark A. Smith
Brian Smith and Kallope Kostas
Societa Generale Corporate & Investment Banking
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Monica Sohn
Amy Fern Solas and Richard L. Klein
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Joshua N. Solomon
Joanna and Philip Solomon
Mark Somerstein
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Christian Stadlinger
Daniel Stancio
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David Sterman
Ricki A. Stern
Patricia Gelfond and Jonathon Stern
Darcy H. Sternberg
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Rahi Sultan
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Bill I. Sussman
Rachel E. Sussman
Sidney Sutter and Aytac Dottay
SV Capital Management Company
Szilvia and Charles Szmuk-Tenanbaum
Sriram Tadepalli
Darren Tapp
Kenneth T. Tasso
Marc D. Taub
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Glenard Taylor
Carol L. Teamer
Gordon Terry
Francisco Tezen
The Anne Claire Lester Foundation, Inc.
The Bonnie Ward Simon Foundation
The Conestoga Road Foundation
The Grand Kids Foundation
The Hunter College Elementary School
The Joelson Foundation
The Judith C. White Foundation
The Kandell Fund
The KIND Foundation, Inc.
The Kurtz Family Foundation
The Marlot Foundation
The Morrison & Foerster Foundation
The Page & Otto Marx Foundation
The SASB Foundation
The Seattle Foundation
The Seedtime Fund, Inc.
The Tom White Family Fund
The Wonderful Company Foundation
The Yen Family Charitable Foundation
Callie Thomas
Mat Thomas
Thomson Reuters
Julia C. Tobey
Edward M. Tobin
Carolyn Tolano
Cynthia Tong
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Susan and Charles Tribbett
Phyllis Tribble
Stanley and Felicity Tucci
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Pamela Wasserstein
Kaycel Watanabe
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Joyce Weidenaar
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Mitchell and Jennifer Weinstei
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Lucille Werlinich
Mildred Whalen
Carolyn C. and William O. Wheatsley
Julie Whitaker
Susan Whitlock
Bernard Whitman
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Lin Wilcox
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Vanessa Wilson
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Daniel Wolkowitz
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Alan Wu
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Amy Yenkin
Alice M. Young
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Elizabeth Zeldin
Michael Zitolo
Joseph and Susan C. Zitolo
Suzana Zovko
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BO’s Bagels
DO, Cookie Dough Confections
Just Bagels
Levain Bakery Cookie Company

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Chef’s Warehouse
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ConAgra Brands Consolidated
ConAgra Grocery Products
Coosemans Specialties, Inc.
D. Coluccio & Sons, Inc.
E. Armata
Eco Meal Organic
Garofalo USA
Gourmet Trading
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Community Kitchen & Food Pantry
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t: 212.566.7855 | f: 212.662.1945